

February 13, 2018

To Whom It May Concern:

On January 5, 2018, I closed on a commercial property located in the Edge District here in Memphis, TN. Being new to the commercial real estate process, I had a lot of questions and concerns along the way - all of which were handled with the highest levels of excellence, and patience, by the staff at Rasberry CRE.

In particular, I'd like to take time to mention that Herbert Cochrane was extremely helpful in advising me throughout every stage of the process. I feel confident that he was able to achieve the best deal for me as his client and have appreciated his follow-up even after the sale has been completed.

If in the future I have a need for commercial property assistance, Herbert Cochrane at Rasberry CRE will be my first, and most likely only, call.

Thank you for your time, and feel free to contact me at the information below if you have any further questions.

Sincerely,

Richard Vining

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